



## BUSINESS COMMUNICATIONS FOR SMALL (BUT MIGHTY) TEAMS

Partners can earn more  
when they sell the leader in UCaaS.

# 1x MRR

On all deals with <300 users with a 1-year contract.\*

**QUESTIONS? CONTACT YOUR PARTNER MANAGER OR PARTNER SUPPORT.**

**\*Terms and conditions apply:**

To qualify, must be an active partner. For all qualifying accounts activated from September 1, 2020–December 31, 2020, the partner will be paid bonus based on the MRR at the end of the month in which the account is activated. Demo accounts or partner discount accounts do not qualify for this bonus. Payment is exclusive to partners on a residual-only commission plan. Applicable to new customers activated from September 1, 2020–December 31, 2020. One-year contracts will be eligible for a 1X bonus. Bonus amount does not include device cost. Customer contract must be signed and submitted to RingCentral by December 31, 2020. Accounts must activate by December 31, 2020. Should the customer cancel service within six months of acceptance by RingCentral, compensation paid as incentive payments will be assessed a charge-back on the incentive program. If applicable, contact your master agent or distributor for payment timeline. Not applicable to customer deals activated through the Avaya and Atos partner programs. RingCentral reserves the right in its sole discretion to modify this promotion at any time.