

Q4 IGNITE! Lead Incentive

Valid Oct 1 – Dec 31 for US and Canada partners only. While supplies last. Must submit a minimum of five (5) 'qualified leads' to earn one (1) raffle ticket. Applicable leads must be opened and submitted within window of Oct 1 – Dec 31, 2020 to earn ticket. Each additional five (5) 'qualified leads' received by RingCentral during the contest period will earn the partner additional raffle ticket(s). At the end of the contest period a random drawing will be made to choose one (1) winner of a Peloton (trademark symbol) and membership subscription. Total award value not to exceed \$3,000 USD.

Prize will be shipped to provided mailing address within four weeks of contest end to winning partner.

Winning partner is responsible for all payment related to individual taxes associated with prize value.

"New Qualified Leads" means: (1) Customer has shown interest in a RingCentral UCaaS or CCaaS solution (as defined by industry standards and norms); (2) Partner has spoken to the Customer and has discussed RingCentral; (3) Partner has informed the Customer that they will be registered with RingCentral; (4) Customer is willing to have a conversation with RingCentral within 30 days; and (5) Buying decision will occur within the next 12 months.

Stacking: No limit on number of raffle tickets a partner may earn.