

BENEFITS OF PARTNERING WITH RINGCENTRAL

CHAMPIONING YOUR SUCCESS

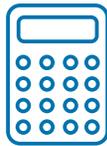
Easy to transact,
simple to get
questions answered.



Dedicated Partner
Support Line

800-595-8110

98% of partners ranked
RingCentral's partner support
as "exceeds expectations"
compared to competitors.



Dedicated quotes team
available 6 a.m.-6 p.m.
Pacific Time

Top-notch training



Regional support



Monthly webinars



Regional training
events



RingCentral Partner
Program named a
CRN 5-STAR
PARTNER PROGRAM

CHANNEL HARMONY: ONE TO INFINITY

SALES COLLABORATION WITH A SUBJECT-MATTER EXPERT

For **any** opportunity from one to infinity,
a RingCentral-dedicated subject-matter expert
will assist you in closing the deal or close the deal
entirely on your behalf.*

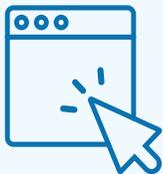
100%
OF COMMISSION

LET US DO THE WORK FOR YOU

Signature program

Use our RingCentral Signature Channel
Account Manager to upsell your customers
and receive 100% of commission.

STATE-OF-THE-ART PARTNER PORTAL



The RingCentral
Partner Portal is
designed to be your
home-base interface
with RingCentral.



Effortlessly register
leads and access tools



Easy to use



Grab all of your sales
and marketing tools



Get certified

Partners who are
RingCentral certified
increase earnings

**3.96X
MORE**

than non-certified
partners.



*Applicable to qualified partners.

RINGCENTRAL OFFICE UNPARALLELED FEATURES



ALL-INCLUSIVE

Simple to sell and manage



DEVELOPER PLATFORM

Stack services for stickiness



CONTACT CENTER

Drive more sales



GLOBAL OFFICE

Expand your client base internationally



GLIP

An easy collaboration tool

EASY-TO-SELL LEADING SOLUTION INSPIRES CONFIDENCE IN YOUR CUSTOMERS



Gartner

A leader in Gartner's 2016 Magic Quadrant for UCaaS, Worldwide

FROST
&
SULLIVAN

Frost & Sullivan Market Leadership Award in the North American hosted IP telephony and UCC services market two years in a row

Recommended for
G Suite

Recommended for G Suite

Forbes | 2016
AMERICA'S MOST
TRUSTWORTHY
COMPANIES

Named to Forbes' List of 100 Most Trustworthy Companies in America for 2016

“

“It's really key to find partners who are supporting your mission and your clients' success. I would put RingCentral up against almost anybody we work with, and last year we worked with 90 carriers around the world on behalf of our clients; they have responded every single time to make our clients successful, and that is one of the best parts about working with them.”

Dave Dyson, CEO of Eclipse Telecom

BECOME A RINGCENTRAL PARTNER partners@ringcentral.com | 800.595.8110

RingCentral

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