

RACE TO THE TOP

Earn a bonus for net new leads that convert to \$1 Million TCV deals.*

RingCentral is rewarding partners who reach the top of the mountain and help close big deals this quarter.

\$60,000

for net new leads that close in the month of **October** worth \$1 million TCV or more.

\$55,000

for net new leads that close in the month of **November** worth \$1 million TCV or more.

\$50,000

for net new leads that close in the month of **December** worth \$1 million TCV or more.

QUESTIONS? REACH OUT TO YOUR PARTNER MANAGER OR PARTNER SUPPORT.

***Terms and conditions apply:**

Offer valid October 19 – December 31, 2020. Offer is available to all partners of RingCentral, Avaya, Atos, and Alcatel Lucent Enterprise. Winning partners who do not have an agreement through RingCentral will be paid the bonus through their respective Partner Program if applicable. To qualify, a new lead must be registered and accepted, and the associated account closed within the offer dates. Duplicate leads across product brands will not qualify. Contract must be signed and activated by December 31, 2020. New account requires a minimum 3-year contract, a minimum annual revenue of \$350,000 USD, and a minimum total contract value of \$1,000,000 USD, as verified by RingCentral in its sole discretion. Account values will be converted to USD where applicable. No more than 10 bonuses will be awarded under this offer. Bonuses will vary based on the month the account is activated: October activations will be eligible for \$60,000 USD, November activations will be eligible for \$55,000 USD, and December activations will be eligible for \$50,000 USD. Bonuses will be awarded 3 months after the account is activated. Bonuses will be converted to local currency where applicable. RingCentral reserves the right to end this offer at any time.